






ACQUISITION PROFILE | UNITED KINGDOM

IMMO is a pan-European, vertically integrated **investment and asset manager with a technology background**. Together **with** our **institutional partners** we invest in residential real estate in the United Kingdom to aggregate future-proof, ESG-compliant and high-quality portfolios. **Sustainable and socially responsible investing is a core principle of our commitment**. Our focus is on residential portfolios with modernisation and value-uplift potential, as well as properties with expansion and densification potential.

 Strategy	PD Conversions	New Build Apartment Blocks
 Location	<ul style="list-style-type: none">▪ London zones 2–5▪ Outside of Article 4	<ul style="list-style-type: none">▪ Established London neighbourhoods
 Asset & Tenure	<ul style="list-style-type: none">▪ Office assets with residential / living conversion potential▪ Traditional masonry / brick facade required (no full glass frontage)	<ul style="list-style-type: none">▪ New build or recently built▪ Unbroken freehold or institutional leasehold (250 yrs+)▪ Low-rise, or high-rise with dual stair core
 Size & Status	<ul style="list-style-type: none">▪ 40,000 sq ft minimum▪ Ideally vacant or short income duration	<ul style="list-style-type: none">▪ Completed or PC within 12 months▪ Minimum lot size £15m
 Pricing & Yield	<ul style="list-style-type: none">▪ Location dependent	<ul style="list-style-type: none">▪ Minimum discount to VP 15%